

*Marlink is the pioneer of business-critical communication solutions for customers operating in remote environments. Through its ownership of Marlink, Telemar and other acquisitions, Apax Partners has created a Group dedicated to providing the maritime and enterprise industry, as well as NGOs/IGOs, with an integrated offering of broadband communications, digital solutions, bridge electronics, and on-board and remote maintenance.*

*Combining the power of these long-term expert organizations, the Marlink Group is recognized as one of the leading ICT and operational technology specialists serving customers in the Shipping, Offshore, Cruise & Ferry, Yachting, Fishing, Enterprise and NGO/IGO markets.*

*The group generated US \$440 Million in revenues in 2018, with more than 1000 employees worldwide serving at least 1 in 3 vessels operating globally.*

*A global 24/7 helpdesk, specialized competence centers, local presence on all continents and a network of 1000 service points staffed by highly qualified, certified service engineers, supports global customers to operate smarter and safer. The Marlink Group will provide customers with **unrivalled service and support** through an enhanced **global footprint and worldwide sales and service locations**.*

## **Sales Managers**

Marlink is enjoying strong growth and is looking to strengthen its sales teams in the Maritime and Enterprise business segments to cope with this growth. Because Marlink is represented in most parts of the world, the physical location of the Sales Manager positions can be flexible depending on the location of the right candidates. The right competence and attitude are what will be decisive.

The positions will be part of the respective Sales teams of the Maritime or Enterprise business divisions within Marlink.

### **Responsibilities and work tasks:**

- End customer sales of satellite enabled connectivity solutions to the Maritime segment (Shipping, Offshore, Cruise & Ferry, Yachting, Fishing) or the Enterprise segment (Humanitarian/NGO, Mining, Energy/O&G)

### **Qualifications and skills:**

- Relevant experience in selling satellite enabled connectivity solutions to the Maritime or Enterprise market.

### **What we offer:**

- Marlink is a global leader in its market
- A company in continued growth, in a changing market
- An interesting job in a developing, international and hectic environment
- Competitive remunerations / compensations



Our corporate language is English.

Applications with curriculum vitae attached should be sent by email to [people@marlink.com](mailto:people@marlink.com).

For more information, Marlink's Chief of Staff Stein Anderssen ([stein.anderssen@marlink.com](mailto:stein.anderssen@marlink.com)) can be contacted.

Please be aware that due to the upcoming summer holiday period, longer than normal response time might be required to applications.