



## TECHNICAL SALES SUPPORT ENGINEER Athens-Piraeus, Greece

### About the Marlink Group

In today's world, connecting our customers' businesses and assets in the most remote and challenging locations has never been more important.

As a true partner to our global customers, we provide smart network solutions that connect people and assets around the globe and in all markets where traditional connectivity cannot be achieved or is not available.

As an internationally active and well-known group with more than 1300 colleagues working in more than 30 locations, we help our customers in industries including Shipping, Energy, and Humanitarian to run their business remotely in ever smarter, more profitable, and sustainable ways.

### Your Mission

The Technical Sales Support Engineer reports into the Director of Technical Sales Support, heading the Marlink Maritime Technical Sales Support department.

The TSS department is an international team and consists of 11 committed members, located in Europe, Asia and the US.

The TSS team has a proactive role in the Marlink sales and change processes, from the initial prospect phase until the customer order hand-over to the Marlink Delivery team.

TSS aims at designing the best possible technical solution for our customers. TSS main responsibility is to provide technical pre-sales support, technical solution consultancy and technical solution design. TSS is also responsible for the technical verification and quality assurance of customer solutions offered to both new and existing customers.

### Main Tasks

- Technical consultancy and support for Marlink sales and customers
- Participation in BID teams, answering RFP's and RFI's
- Design of technical solutions for new customers
- Design of changes in technical solutions for existing customers
- Marlink's internal Quality Assurance, compliance and feasibility checks of customer technical solutions designs.
- Support to both direct and indirect sales team in the Athens-Piraeus, Greece office.

### Qualifications & Professional skills

- Master or Bachelor in IT, Telecommunications, Electronics or similar education
- Very good knowledge of data network solutions WAN, LAN, TCP/IP Routing etc.
- Very good knowledge of voice solutions, VOIP, PSTN and PBX
- Good knowledge of VSAT's, RF and satellite modems
- Fluent in Greek, with good English and any other international language an asset
- Preferably work and live in or nearby Athens-Piraeus in Greece

### Attitude & Interpersonal skills

- Very good communication and customer interaction skills.
- Able to work well under high pressure and meet deadlines.
- Dedicated and positive, independent, extrovert still detail oriented.

## Interested?

Please send your motivation letter & CV to [HR@marlink.com](mailto:HR@marlink.com) with reference TSS Greece

### We offer

- Flexible hybrid work situation with home office option
- Marlink Training Academy for professional and personal development
- International mobility
- Equal opportunities employer
- Cultural diversity
- Attractive working environment in an international telecommunication company
- Employee social events

### Our Commitment

Our Corporate Social Responsibility approach is part of the Marlink DNA to develop our business and people operate responsibly.



Marlink has incorporated and respects the Ten Principles of the [UN Global Compact](#) into our strategies to establish a culture of integrity, value, trust and innovation.

The Marlink Group is a transnational organisation and considers cultural diversity as one of its greatest strengths. Additionally, we support diversity in race, gender, religion, national origin, political opinion, sexual orientation, social origins, age and physical or mental character.